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## Millward Brown South Africa announces The Top 20 Best Liked Ads of 2015

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With hundreds of ads bombarding consumers every day, great creative is central to successful advertising because it grabs attention, resonates with its audience and makes the ad memorable and easily recalled. As Leo Burnett once said, "Make it simple. Make it memorable. Make it inviting to look at." And people pay more attention to ads they enjoy - "We need to stop interrupting what people are interested in and be what people are interested in," says Craig Davis, ad man extraordinaire.



Millward Brown's Best Liked Ads have been celebrating South Africa's favourite TV commercials since 1984. These are the ads that have been rated as the most liked by the South African audience, whom we believe to be the most important critic - the person who ultimately chooses to buy your brand or not.

Looking at the 2015 winners, we see a combination of humour, nostalgia/slice of life and babies and kids dominating the top 20, with many of the ads having a very distinct South

African flavour. "You have to strike an emotional chord that resonates with the target consumer," says Natalie Otte, Head of Millward Brown South Africa, "and clearly great creative with a local focus is doing just this! Many of the ads tell a story reflecting the brand's purpose beyond just functionality."

It's really important for ads to be relevant, to both the consumer and the channel; brands need to choose the right moment and the right audience for their messages. We know from testing hundreds and thousands of ads in South Africa, to get your message right is really hard. Ads that are easy to understand, single-minded in their purpose and tell great stories deliver better message take-outs with their audience.

"In the increasingly cluttered and fragmented media landscape, the ability to measure the effect and efficiency of different media activity is paramount. So for the ones that do cut through, agencies and marketers are clearly making their creative work harder driving strong liking for the ads," says Lizelle Shawe, Head of Millward Brown's Adtrack.

Congratulations to the following agencies and marketers:



RANK	AD	CREATIVE AGENCY
1	Vodacom – Wedding	Ogilvy & Mather Johannesburg
2	<u>Telkom – The Works for Business</u>	DDB South Africa
3	KFC - Mama	Ogilvy & Mather Johannesburg
4	Rama Margarine – Crush	Mullen Lowe Johannesburg
5	<u>Coca Cola – Share a Feeling, Share a Coke</u>	FCB Johannesburg

6	<u>Telkom – Summer Unlimited</u>	DDB South Africa
7	<u> Toyota Aygo – Make your Mark in the all new Aygo</u>	FCB Johannesburg
8	KOO – Beating the Best	FCB Johannesburg
9	<u>Spur – The Main Attraction</u>	The Haas Collective
10	Capitec Bank – Be in Control	Capitec Studio In-House
11	<u> Ultramel Custard – Taste of Sunday</u>	Y&R
12	Savlon – The Freedom to Explore	J Walter Thompson Cape Town
13	Dettol Soap – Worry Less Love More	Havas Worldwide Johannesburg
14	<u>KFC – Emzini Wezinsizwa</u>	Ogilvy & Mather Johannesburg
15	<u>Coca Cola – Distance</u>	McCann Madrid
16	<u>Nestle Bar One – "Fire Fighter" The Awesome &amp; The</u> <u>Energy</u>	JWT
17	<u>Sunfoil Oil – The Neighbours</u>	Y&R Durban
18	<u>Coca Cola – Billion reasons to believe</u>	Ogilvy Africa
19	<u>J&amp;J – Johnsons Soap &amp; Jelly</u>	140BBDO
20	<u>Cremora – Derby</u>	Publicis Machine

Click here to view ad visuals

## About Adtrack

Adtrack<sup>™</sup> is Millward Brown's proprietary advertising testing system, evaluating the impact and liking of all brand advertising in South Africa for over 30 years. The resultant database stands at over 90,000 TV adverts tested, and more than 1.2 million interviews conducted, making this database one of the largest of its kind in the world. For more info on Adtrack click <u>here</u> or contact <u>lizelle.shawe@millwardbrown.com</u>

<sup>\*</sup> <u>The Blueprint for Brand Growth. An evidence-based framework that defines the future of marketing</u> 15 May 2024

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