Sales Representative

Remuneration:	R4000 - R6000 per month market-related
Location:	Hazyview
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM485
Company:	In Vision Marketing

We are seeking a friendly and enthusiastic sales representative to join our team. As a sales representative, you will be responsible for generating and closing sales deals, building strong customer relationships, and providing excellent customer service. This is a great opportunity for someone who is passionate about sales and enjoys interacting with customers.

Responsibilities

- Identify and reach out to potential customers through various channels, including cold calling, networking events, and online platforms. -
- Present and demonstrate our products to prospective customers, highlighting their features and benefits. -
- Negotiate and close sales deals, ensuring customer satisfaction and loyalty. -
- Establish and maintain excellent relationships with new and existing customers, providing ongoing assistance and support. -
- Achieve and exceed sales targets by consistently meeting or exceeding monthly sales quotas. -
- Continuously update knowledge of industry trends, product features, and competitors to effectively position and sell our products. -
- Collaborate with the sales team to develop and implement strategic sales plans and initiatives.

Requirements

- Proven experience in sales or a related field, with a track record of meeting or exceeding sales targets. -
- Excellent interpersonal and communication skills, with the ability to build rapport and establish trust with customers. -
- Strong negotiation and persuasion skills to effectively close sales deals. -
- Ability to work independently and in a team, demonstrating self-motivation and initiative. -
- Highly organized, with excellent time management skills and the ability to prioritise tasks. -
- Proficiency in using CRM software to track and monitor sales activities. -
- Ability to adapt to changing market conditions and customer needs. -
- Willingness to travel to meet with potential and existing customers, as needed.

Skills

- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality

- Team work
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven
- Student mentality
- clear criminal record

Posted on 22 Apr 09:39, Closing date 19 Jun

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See also: Sales Representative, Sales Consultant, Sales Assistant, Sales Agent, Sales Executive, Sales Person, Sales Rep, Sales Manager, Marketing, Vehicle Sales Cadet