Insurance Sales Agent

Remuneration:	R3500 - R6000 per month market-related
Location:	White River
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM456
Company:	In Vision Marketing

We're seeking a competitive insurance agent to drive new business growth by reaching out to potential customers. Your role will involve selling, soliciting, and negotiating insurance plans tailored to meet the specific needs of your assigned or prospective clients.

Your primary objective will be to establish strong, positive relationships to facilitate growth and enhance our firm's reputation.

Responsibilities:

- Develop marketing strategies to promote various insurance contracts and recommend adjustments to existing plans.
- Cultivate productive relationships to expand the pool of potential clients through networking, cold calling, referrals, etc.
- Assess the needs and financial status of business or individual customers and propose suitable protection plans.
- Collaborate with clients to implement risk management strategies aligned with their risk profiles.
- Provide regular progress reports on monthly/quarterly initiatives to stakeholders.
- Maintain accurate bookkeeping systems, databases, and records.
- Monitor insurance claims to ensure satisfaction for all parties involved.
- Achieve objectives for customer acquisition and revenue growth.
- Stay updated on industry trends, new products, and services.
- Ensure compliance with all policy requirements.

Requirements:

- Equivalent to Grade 12/N4 education level.
- Willingness to travel and relocate as needed.
- Strong communication and interpersonal skills.
- Punctuality and ability to work well within a team.
- Capacity to perform under pressure.
- Entrepreneurial mindset with self-driven motivation.
- Continuous learning mentality.
- Clear criminal record.

Posted on 22 Apr 08:46, Closing date 19 Jun

Apply

REBECCA
invisionmarketingjobs@gmail.com
0747612008

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

Apply

See also: Sales Representative, Sales Consultant, Sales Assistant, Sales Agent, Sales Executive, Sales Person, Sales Rep, Sales Manager, Sales and Marketing, Sales and Marketing Consultant

For more, visit: https://www.bizcommunity.com