

Store Leader

Location:	Cape Town
Job level:	Mid
Reference:	#82116
Company:	Cape union mart

Duties and responsibilities:

- To achieve the annual sales budget through meeting and exceeding daily and monthly budgets to ensure the sustainability of the business
- To manage and control the financial aspects of running the store to ensure store profitability.
- To adhere to merchandising standards in line with the brand requirements to ensure good product mix.
- To ensure proper stock management and control to minimise loss and to ensure product availability, by monitoring stock related risks.
- To deliver exceptional customer service to ensure the best customer experience.
- To build excellent relationships with all relevant service providers (internal and external)
- To manage human resources effectively by recruiting, planning, and administering payroll properly
- To inspire, motivate, develop, and hold people accountable appropriately.
- Align team members to Company culture and create fun.
- Implement all company policies and procedures.
- Maintaining health and safety practices

Behavioural requirements:

- Honesty in dealing with cash or finances.
- Inspirational leadership and passion
- Taking ownership
- Building and maintaining relationships
- Innovation and ability to deal with change management.
- Thinking adaptability
- Delivering results and meeting customer expectations
- Follow instructions and procedures.
- Leading and supervising
- Achieving personal work goals and objectives

Minimum requirements:

- Microsoft – computer proficiency
- Clear criminal record
- Ability to communicate effectively at all levels.

Experience:

- Minimum of five years' store management experience
- Minimum of eight years' retail experience?
- Experience in working in a large retail store with a turnover of more than R20m per annum.

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