

# What if you miss something important in your case preparation?

Issued by [LexisNexis](#)

27 Aug 2019

Whether acting for or against an individual or an organisation, there are no second chances when presenting a case to a judge. Litigators need to be sure that they have prepared an effective and comprehensive case and that they have conducted their research with due diligence to ensure that they are representing their client in the best possible manner.



*Greg Brown, director Data Services division,  
LexisNexis South Africa*

“A major part of any litigation process is doing research. This is not limited to searching for relevant legal cases and precedents, pouring through legal texts and archives,” says Greg Brown, director Data Services at LexisNexis South Africa, providers of online search tool Lexis WinDeed. “Litigators also need to be adept at checking information such as company and asset ownership.”

The discovery stage of preparation sees litigators searching for all and any information that will help them make their case against the opposition or come to a favourable settlement. Having access to information such as company and asset ownership will assist the professional in a number of areas. Deciding on the best course of action – whether that is pursuing a settlement or taking the case to court is made easier with information such as the value of any properties and assets owned, whether or not the respondent owns a company or is a director of several companies. “Many civil cases will result in a settlement and litigators need to have all of the facts to make – or accept – a settlement offer,” Brown adds.

With the legal profession under pressure to increase billable hours, reduce time spent on tasks such as research and still deliver a cost-effective service, it is important to have access to effective tools that makes optimal use of time and resources. “Online research tools need to be trustworthy above all else. But they also need to be easy to use and offer time saving benefit,” says Brown. “Having 24-hour access to a database when conducting research is also valuable for litigators. It means they can conduct their research day or night, from their office or even the courthouse steps if necessary.”

For more information, visit: <https://www.lexisnexis.co.za/lexiswindeed>.

° **LexisNexis South Africa levels up with Global Security Certification** 14 Dec 2023


° **LexisNexis South Africa and the SAC-IAWJ empower the next generation of legal professionals** 13 Dec 2023

° **A remarkable Repeat: LexisNexis CEO clinches 2nd CEO of the Year Award for 2023** 12 Dec 2023

° **A judge's view on the South African legal system** 30 Nov 2023

° **A rallying call against financial malfeasance** 7 Nov 2023

**LexisNexis**

 **LexisNexis** LexisNexis® South Africa is at the forefront of legal content and technology, providing intelligent data and analytics solutions to trailblazers in the Corporate, Government and Legal sectors.

[Profile](#) | [News](#) | [Contact](#) | [Twitter](#) | [Facebook](#) | [RSS Feed](#)

For more, visit: <https://www.bizcommunity.com>