

Direct Sales Person

Remuneration:	R3000 - R6000 per month market-related
Location:	Nelspruit
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM495
Company:	In Vision Marketing

Are you a motivated and outgoing individual with a passion for sales? We are seeking a direct sales person to join our team and help drive our business forward. As a direct sales person, you will have the opportunity to build relationships with potential customers and provide them with personalised solutions to meet their needs. With our comprehensive training program and a supportive team, you will have all the tools you need to succeed in this role. If you are ready to take on new challenges and make a big impact, we would love to hear from you!

Responsibilities

- Develop and maintain a portfolio of potential customers
- Reach out to prospective clients through various channels, including cold calling, email, and social media
- Conduct sales presentations to showcase the features and benefits of our products or services
- Negotiate and close sales deals to meet or exceed targets
- Provide exceptional customer service by promptly addressing customer inquiries and concerns
- Collaborate with cross-functional teams to ensure smooth execution of sales strategies
- Participate in industry events and conferences to expand your network and generate leads

Requirements

- Proven experience in direct sales or a similar role
- Strong communication and interpersonal skills
- Ability to effectively present and demonstrate products or services
- Excellent negotiation and closing skills
- Results-driven mindset with a track record of meeting or exceeding sales targets
- Self-motivated and able to work independently
- Highly organized with the ability to prioritise tasks and manage time effectively
- Bachelor's degree in business or a related field is preferred but not required

Posted on 26 Apr 11:39, Closing date 25 Jun

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