Territory Sales Representative

Remuneration:	R3000 - R6000 per month market-related
Location:	Nelspruit
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM456
Company:	In Vision Marketing

At In Vision Marketing, we're seeking entry-level individuals for our open territory sales representative position.

In Vision Marketing is a dynamic marketing firm specialising in customer acquisition and sales management for one of the biggest credit companies in South Africa. We implement growth project management strategies to help our clients expand into new markets, integrate marketing tools, and develop talent in individuals who will manage these expansion projects.

Daily responsibilities include:

- Face-to-face presentations to potential energy leads
- Sales consultations
- Obtaining new business account holders
- Maintaining relationships with existing customers
- Training, coaching, and team building

Advancement opportunities include:

- Training and development of new hires
- Executive management positions
- Overseeing a team of 10-20 people
- Human resources and recruitment
- Finance CEO management
- Entrepreneurship

Job requirements:

Everyone at In Vision Marketing starts within an entry-level role because we believe in merit-based, organic growth internally in the company. If you've ever heard the phrase "the best coaches are former players," you get it.

Since our customer service sales representative position is entry-level, no direct experience is required. Show us a positive attitude and a strong work ethic, and we'll show you how to be successful.

Requirements:

- Grade 12/N4 equivalent
- Willingness to travel and relocate

- Good communication and interpersonal skills
- Punctuality
- Teamwork
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven
- Student mentality
- Clear criminal record

Posted on 22 Apr 09:29, Closing date 19 Jun

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See also: Sales Representative, Sales Consultant, Sales Assistant, Sales Agent, Sales Executive, Sales Person, Sales Rep, Sales Manager, Sales and Marketing, Sales and Marketing Consultant

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