

Sales Assistant

Remuneration:	R3000 - R6000 per month market-related
Location:	Barbarton
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM490
Company:	In Vision Marketing

We are currently looking for a sales assistant to join our team. You would play a significant role in helping us to achieve our vision, being a key player in moving our business forward, with your natural ability to engage, inspire and offer advice to our customers to ensure they choose the bed that suits them best!

Your role as a sales assistant will involve:

- Using your natural ability to build rapport with our customers to advise them on financial services
- Taking customers through the sales process and completing the required order paperwork and credit agreements (full training provided).
- Working closely with your store colleagues to ensure we offer every customer an outstanding in-store experience, we will give you extensive product training, and ongoing coaching and support throughout your time with us, giving you every opportunity to succeed, progress and build your perfect career!

It should be noted that due to the nature of our products, the role will involve you and your colleagues moving product around in store and some cleaning tasks will be necessary to ensure the store and our products are in the best possible condition for our customers.

Our busiest times tend to be when our customers are free to come in and visit the store, which includes evenings, weekends and bank holiday weekends. You would be expected to cover some of these as part of your working week but, we understand the importance of a good work life balance so would not be expected to work all of them.

Skills needed:

- We are looking for sales assistants with pride, passion and a positive 'can do' attitude, devoted to delivering impeccable customer service with professionalism, ensuring our customers have an outstanding store experience.
- Driven to achieve your sales targets.
- You will enjoy engaging with customers and can adapt your approach as appropriate to build rapport and establish their needs.
- Ideally you will have worked in a customer facing role previously and have confident communication skills, being able to spot sales opportunities and be resilient and resourceful when you need to be, daring to try new things to help your store succeed.

Required:

- Grade 12/N4 equivalent
- Willing to relocate

- Good communication and interpersonal skills
- Willing to travel
- Willing to relocate

Benefits:

- Growth and promotions in the company
- Free training
- Uncapped commission
- Business networking opportunities
- Experiential learning
- Career advancement
- Future leader in the company

Posted on 26 Apr 09:00, Closing date 25 Jun

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